



## Enterprise Cloud Computing Innovator Virtustream Expands Silicon Valley Presence

**San Francisco, CA—October 20, 2011—**[Virtustream, Inc.](#), a leading cloud solutions provider, today announced that it will open an office in San Francisco. The new space is in response to increased interest in the company and its offerings from potential customers and partners, an indication of Virtustream's success selling enterprise cloud computing solutions that combine superior private cloud performance guarantees with the economics and elasticity of a public cloud.

Virtustream's San Francisco office will headquarter the company's [Cloud Advisory Services](#) unit. This unit offers cloud analysis, design and migration strategies for complex enterprise IT landscapes. The Cloud Advisory Services unit deploys [Virtustream's Advisor](#), a software tool that provides fact-based analysis of a company's current IT environment and delivers specific recommendations based upon its proprietary algorithms.

"Virtustream's Cloud Advisory Services are unique in the industry and result in tailored cloud computing designs that meet the most demanding enterprise needs while recommending precise resource configurations," said [Michael Hoch](#), who leads the Cloud Advisory Services unit. "We can provide these designs without bias as we are technology vendor agnostic."

The new office will also house a part of the company's product development team working on next generation releases of [xStream](#), the company's enterprise cloud platform. By creating SLA-based resource pools normalized to containers of virtual compute referred to as Infrastructure Units, Virtustream xStream can offer compelling guarantees of CPU, memory, network and storage I/O resources. xStream supports on-premise, off-premise or hybrid cloud deployments as customer needs warrant.

The new San Francisco office will be located at 455 Market Street; move in is expected in early November. Virtustream also currently owns and operates a data center in San Francisco, providing customers with enterprise class facilities, security, power, connectivity and access to the company's west coast xStream cloud node. As part of its global growth strategy, Virtustream recently opened offices in [Atlanta](#) and [New York](#) and plans additional openings worldwide including a London office already in process and expected to be completed next month. For information about employment opportunities, please contact [careers@virtustream.com](mailto:careers@virtustream.com).

### About Virtustream

Virtustream ([www.virtustream.com](http://www.virtustream.com)) is an innovative cloud provisioning firm committed to delivering next-generation infrastructure services to enterprise class customers. We leverage our secure high performance platform, xStream, to deliver highly available and elastic compute resources at true

consumption-based pricing. We lead our Cloud Platform Services with [Cloud Advisory Services](#), providing expertise in the areas of cloud adoption, migration and architecture strategies and infrastructure-related integration services. We provide ongoing support for our [Cloud Platform Services](#) through two groups: our [Cloud Cover](#) team provides a managed service, from core infrastructure through enterprise applications and the [Cloud Staging and Networks](#) group that provides colocation, security and network services. Virtustream owns and operates its own data centers in the U.S. and U.K., and has offices in Washington, D.C., New York, San Francisco, Atlanta, London, Dublin and the Channel Islands. Keep tabs on us with Twitter: [www.twitter.com/rjrogers87](http://www.twitter.com/rjrogers87) and [www.twitter.com/Virtustream](http://www.twitter.com/Virtustream).

###

**Media Contacts:**

Sally A. Egan  
Virtustream, Inc.  
(267) 613.8218  
[sally.egan@virtustream.com](mailto:sally.egan@virtustream.com)

Mercedes Carrasco  
Schwartz MSL  
(781) 684.0770  
[virtustream@schwartzmsl.com](mailto:virtustream@schwartzmsl.com)