



virtustream[®]
Actualize the Enterprise Cloud™





INTRODUCING VIRTUSTREAM

Demand on businesses to perform has never been greater, responses have to be faster, ability to change has to be rapid and transparent, delivery and performance has to be consistent and all of this has to be achieved on ever more aggressive IT budget limitations. To compete in this market, businesses require solutions that are almost organic in nature and capable of scaling effortlessly to keep up with the flux of today's dynamic market.

Virtustream, Inc. is an infrastructure services firm committed to helping clients actualize the enterprise cloud by providing strategy, integration and managed services leveraging virtualization technologies, and our proprietary, secure platform. Virtustream delivers efficient infrastructure solutions, backed by guaranteed service levels and industry leading resource-based pricing model, built upon the company's four pillars of service excellence including Virtualization Solutions, Infrastructure as a Service, Application Management, and Outsourcing.

- 
- > IT Strategic Planning
 - > Transformation Services
 - > Compliance & Governance
 - > Compliance and Governance
 - > Solution Design and Sales
 - > Integration and Implementation
 - > Service Management Enhancement
 - > Operational Readiness
 - > Green Assessment & Planning
- 

- 
- > Secured Private & Public Clouds
 - > Guaranteed Computing Resources
 - > Secure Data Backup & Storage
 - > Bandwidth Delivery & Management
 - > Dynamic Workload Management
 - > Industry Leading SLAs
 - > Virtual Desktop Solutions
 - > Disaster Recovery
- 

VIRTUALIZATION SOLUTIONS

Virtualization is a disruptive technology, representing a major shift in the way infrastructure will be delivered in the future. It allows a layer of intelligence to be introduced into the underlying infrastructure where the limitation of the physical resources is removed and is replaced with a logical or virtual presentation. This introduces a new dynamic and agile method of resource delivery.

From initial adoption strategy to virtualization transformation and optimization programs, Virtustream's solutions are designed to ensure that you maximize and sustain benefit from your virtualization investments. Across the entire infrastructure, organizations can begin to free themselves from the physical boundaries that have, to date, been imposed on them and operate in an infrastructure that is based on virtual resources with intelligence built in.

Developing the strategies to maximize your virtualization investment

INFRASTRUCTURE AS A SERVICE

Having provided virtualization solutions for more than 8 years, Virtustream has a proven track record in delivering unique solutions that are as agile as the businesses that depend on them. Our Infrastructure as a Service (IaaS) solutions include guaranteed resources backed by an industry leading service level agreement, and a unique two tiered pricing model delivered on one of the most efficient Cloud Platforms available today.

Virtustream's secure platform leverages industry standards and technology to provide enterprise clients with more financial flexibility, reduced business risk and measurable returns on an extensible business aligned infrastructure framework.

Driving efficiency and strategic advantage in support of your business strategies

- > SAP Hosting
- > Oracle Hosting
- > Microsoft Hosting
- > Mail and Productivity Hosting
- > Patch Management
- > Upgrade Management
- > Business Continuity
- > Application Monitoring



- > Disaster Recovery
- > Business Continuity
- > High Density Collocation
- > Network Management
- > Private & Public Clouds
- > Virtual Desktop Solutions
- > Enterprise Cloud Storage
- > Certified Operations



APPLICATION MANAGEMENT

Over a decade after the incorporation of personal computers into the workplace, businesses are still searching for the best way to manage and control the desktop.

Virtustream's Application Management services are not only designed to reduce operating and support costs while efficiently maintaining and operating applications, but, as importantly, to free business from everyday applications-related challenges. With our well-defined processes and the combined use of best-of-breed and custom developed tools, we can detect, diagnose, repair and report the service quality of complex business transactions allowing you to redeploy IT resources on core business functions and growth strategies. Our approach helps you move from just decreasing your resource costs to a full service model which focuses on generating value and increasing productivity.

Delivering fully integrated services to increase the productivity of your business applications

OUTSOURCING

We have embraced the transformation of business processes in a connected world, where clients turn to outsourcing as a means to leverage economies of skill in addition to scale. The proliferation of Internet applications, in tandem with advances in infrastructure technology, has created an amorphous computing environment commonly referred to as a cloud. Ventures into a cloud are often met with haziness caused by operational challenges such as server sprawl, resource contention and asset management. Virtustream can help demystify the cloud.

Our comprehensive outsourcing solutions enable companies to reduce and control operating costs and expand capabilities as well as respond to business altering events more rapidly and with less risk. From conceptual design all the way through implementation and ongoing maintenance, Virtustream combines its virtualized solutions and outsourcing expertise to partner solutions that offer significant return on invested capital. Our turnkey solutions provide peace of mind, with unique service level agreements and resource level guarantees.

Reducing your risk and increasing your agility in an extensible, secure hosting environment

Remove limitations...
exceed expectations

KEY DIFFERENTIATORS

- › Deep virtualization experience since 2001
- › Breadth & depth of highly scalable services
- › Unique business and pricing models provide a compelling alternative to larger firms
- › Mitigated risk on secure proprietary platform
- › Holistic infrastructure services solutions
- › Focus on green technologies
- › World-class hosting facilities



Virtustream, Inc. is an infrastructure services firm committed to helping clients actualize the enterprise cloud by providing strategy, integration and managed services leveraging virtualization technologies, and our proprietary, secure platform. Virtustream delivers efficient infrastructure solutions, backed by guaranteed service levels and a utilization-based pricing model, built upon the company's four pillars of service excellence.

VIRTUALIZATION SOLUTIONS | INFRASTRUCTURE AS A SERVICE | APPLICATION MANAGEMENT | OUTSOURCING



NORTH AMERICA | UNITED KINGDOM | CHANNEL ISLANDS | IRELAND
www.virtustream.com | (NA) +1 (301) 571.9326 | (UK) +44 (0) 870.345.3525 | info@virtustream.com