



xStream Close Up

- Unique to Virtustream, designed and developed in-house with industry leading Cloud IP
- Tuned to optimize ERP applications such as SAP, Oracle and Microsoft
- Built in automation based on client deployments over nine years of integration
- Vendor agnostic best of breed hardware and software
- Built in Quality of Service guaranteeing infrastructure resources on a client by client basis
- Accessed via xStream's self service personalized portal
- Available as dedicated or shared platform, managed or unmanaged

The Virtustream Difference

Deep Virtualization Expertise

- Unrivalled level of Virtualization expertise with a proven track record of over 9 Years
- Enterprise workload transformations since 2001
- First VMware VAC globally, EMEA Partner of the Year 2008
- 2 of 28 VCDX certified partner professionals worldwide
- Singular focus on Virtualization technologies

Unique Enterprise Cloud Platform

- Secure on and off-premise managed solutions
- Infrastructure unit derived from Statistical Usage Library
- Industry leading SLAs based on availability and data protection
- Patent pending on-boarding process and toolset

Compelling Alternative to Industry Giants

- End-to end strategy, integration, platform and managed services
- Consumption based pricing models
- Specialists in virtualized ERP infrastructure management
- Vendor agnostic from desktop to data center

Take Your Infrastructure to the xStream.

xStream is a unique, enterprise-class cloud computing platform that leverages innovative processes, and technology and is backed by industry-leading service level agreements.

Virtustream's revolutionary platform increases operational efficiency and ROI and offers greater financial flexibility through its consumption-based pricing. Clients can purchase the amount of infrastructure resources they need as multi-tiered workload infrastructure units with integrated High Availability and Disaster Recovery.

xStream combines virtualization technologies into a coherent virtual infrastructure service platform that removes the obstacles that many organizations face when electing to transform their infrastructure. Because xStream is available as a dedicated or shared platform, managed or unmanaged on & off premise, it has the flexibility and elasticity to accommodate a wide range of enterprise IT environments. Vendor agnostic, it enables your enterprise to leverage best-of-breed software and hardware in pursuit of operational excellence.

Design and developed in-house with industry leading Cloud IP based on Virtustream's more

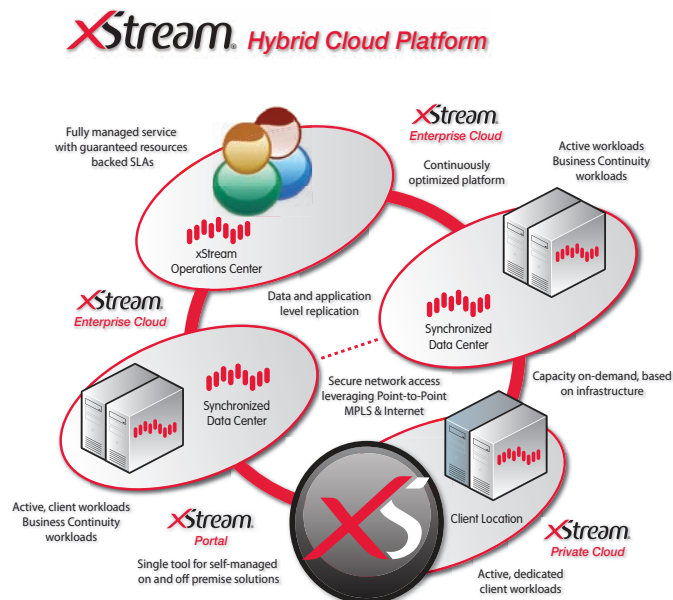
than 9 years of virtualization experience, the xStream platform was purpose-built for the heavy lifting business now demands.

Built to accommodate the rapid evolution of your application environments and demand for optimal infrastructure, xStream handles mission-critical applications without sacrificing security or performance. It is tuned to optimize ERP application such as SAP, Oracle & Microsoft and has self-service capability through the xStream management portal.

Features of Virtustream's xStream platform include:

- Guaranteed Resources
- Compliant with Highest International Security & System Standards
- Capacity on Demand
- Easy to Manage
- Highly Scalable
- Flexible Pricing Model
- Operation Efficiency
- Industry Leading SLAs

Actualize the Enterprise Cloud:



Source: Virtustream, Inc., 2010.

The Power of xStream

ABOUT VIRTUSTREAM

Virtustream is an infrastructure services firm committed to helping clients actualize the enterprise cloud by providing strategy, integration and managed services leveraging virtualization technologies, and xStream, our secure cloud platform.

Virtustream delivers efficient infrastructure solutions, backed by guaranteed service levels and an industry leading resource based pricing model, based on the company's three pillars of service excellence including Professional Services, Cloud Services and Application Services. Through a self-service, automated foundation built on nine years of virtualization expertise, Virtustream delivers flexibility that allows clients to capitalize on the flux of today's dynamic business requirements.

Headquartered in Washington, D.C., the privately held company also has offices in London, Dublin and the Channel Islands.

xStream delivers a robust, secure enterprise cloud computing environment that functions as a dedicated IT engine for your business. Our platform is built to accommodate the rapid evolution of your application environments and the ongoing demand for optimal infrastructure performance.

xStream clients can manage their applications, access expert support 24/7, and be confident that their IT engine is consistently stable, well-tuned and delivering maximum performance.

Guaranteed Resources & Capacity on Demand

- Businesses require adequate computing capabilities that meet operational demand 24x7 without incurring the cost and maintenance burden associated with idle assets. Virtustream provides clients with infrastructure resources sold as Infrastructure Units with a guarantee that the required resources will be available on demand. These Infrastructure Units are sized to guarantee I/O, CPU, RAM, Disk and Network Resources.

Compliant with Highest International Security & System Standards

- The xStream environment guarantees clients an unparalleled level of security and data integrity from our On-boarding Process throughout the engagement lifecycle. All our systems, processes and technology conform to the highest level of international standards, including ISO 27001, ISO 9001 and SAS 70.

Easy To Manage - xStream's portal provides role-based access for clients to administer, monitor, control and report on their environment. The virtual private data center is designed using the latest development initiatives and featuring revolutionary coding techniques. The portal is an intuitive environment in which all client operations can be performed, securely, reliably and intelligently.

Highly Scalable - xStream clients benefit from the ability to increase or decrease aspects of their environment, as their business needs fluctuate or evolve. A project may require a small amount of server capacity initially during the development cycle, then significantly more capacity during testing stages. Further, the

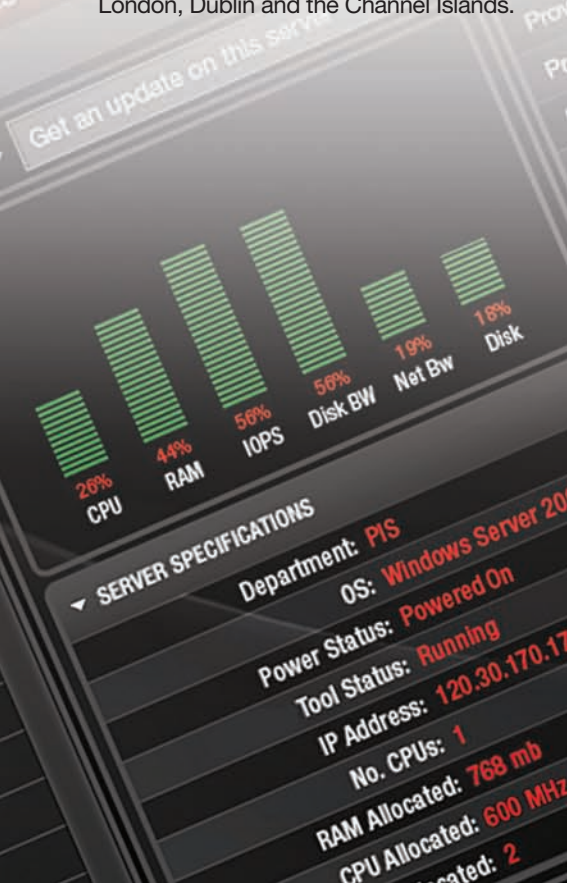
need for server infrastructure may continue to fluctuate once the application is live depending upon growth, market success, or even seasons.

Flexible Pricing Models - At Virtustream, we have created a tiered service offering for our infrastructure units. This enables us to recommend the ideal solution to each workload providing an ever increasing level of availability and performance.

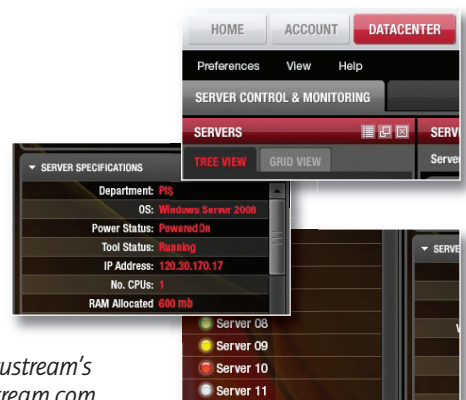
All solutions are built and managed on the same core infrastructure, however additional features are available as you elevate through the tier structure.

Operational Efficiency - Reducing or eliminating spend on in-house infrastructure to run a business effectively, inclusive of the capacity to scale to accommodate business fluctuations, can deliver substantial reductions in both capital expenditures and personnel costs. Capital resources can then be refocused on core competencies such as developing new offerings and growing market share.

Industry Leading SLAs - The SLA's for xStream cover the following elements of the Service: Network Performance, Availability, Reliability, Data Backup, Support Response Time, Physical Security and 24 x 365 Engineering Support.



For more information on Virtustream and Virtustream's xStream platform, please contact info@virtustream.com



www.virtustream.com

