

## Customer Success Story

# Novant Health

A Year Later...

One of Healthcare's Largest  
Epic EHR Cloud Migrations

### About Novant Health

- Multi-state integrated network of physician clinics, outpatient centers and hospitals
- Serves more than five million patients annually
- Network consists of nearly 30,000 team members who provide care at 640 locations

### The Challenge

- Stabilize IT spend (CapEx to OpEx)
- Aging infrastructure and Epic upgrade requirements
- Shift IT resources from operating a data center to focusing on higher value IT programs and patient care initiatives

### The Solution

- Migrated Novant Health's Epic EHR platform to the Virtustream Healthcare Cloud
- Virtustream management up to the IaaS layer
- Novant Health continues to manage Epic environment

### The Results

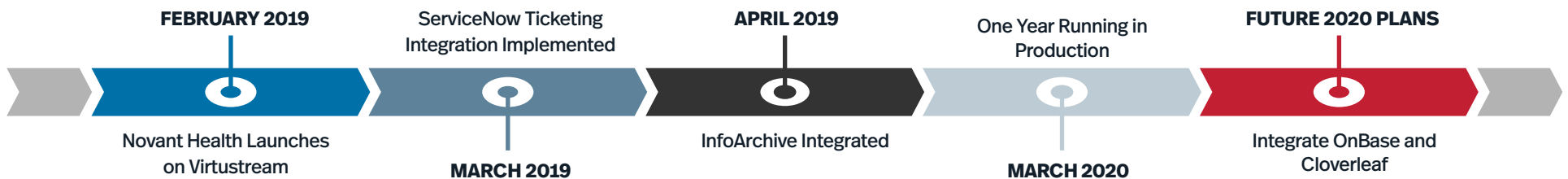
- Significant capital investment savings can be re-allocated to support IT projects that directly focus on improving patient care
- Reduced exception percentage by a full percentage point
- VM footprint reduced by nearly 50%

### Contact

Learn more about [Virtustream Healthcare Cloud](#), or [contact us](#) to discuss further.

“Novant Health needed a partner to host our mission-critical Epic environment and provide the best ROI while also meeting our business, security, technical, and infrastructure requirements. Today, we're leveraging Virtustream as a growth platform to execute our future cloud strategy.”

JAMES KLUTTZ, CTO NOVANT HEALTH



### About Virtustream

Virtustream LLC, a Dell Technologies business, is the enterprise-class cloud company that is trusted by organizations worldwide to migrate and run their mission-critical applications in the cloud. For enterprises, service providers, healthcare organizations and government agencies, Virtustream's xStreamCareServices expertise combined with the Virtustream xStream® Management Platform and Infrastructure-as-a-Service (IaaS) meets the security, compliance, performance, efficiency and consumption-based billing requirements of complex production applications in the cloud - whether private, public or hybrid.